



Partner-Application

1. Company Name:
2. Reseller certificate #/tax ID
3. Company Website:
4. Main Phone Number:
5. Fax Number:
6. Address 1:
7. address 2:
8. City:
9. State/province:
10. Country:

Key Contacts

President/Owner

First Name

Last Name

Phone Number

Fax Number

E-mail address

Primary Sales and Marketing Contact

First Name

Last Name

Phone Number

Fax Number

E-mail address

Accounting Contact

First Name

Last Name

Phone Number

Fax Number

E-mail address

VP of Sales/Sales Manager

First Name []
Last Name []
Phone Number []
Fax Number []
E-mail address []

Primary Technical Contact

First Name []
Last Name []
Phone Number []
Fax Number []
E-mail address []

Partner Program Coordinator

First Name []
Last Name []
Phone Number []
Fax Number []
E-mail address []

Company Profile

When was the company founded? []
Company description? []
Total number of employees within your organization? []
What is your primary business focus? []
Approximately how many customers do you have? []
What industries do you target? []
What business-size do you target? SMB or Enterprise? []
Total number of sales people within the organization []
Total number of technical staff within your organization []
What is sales territory/geography do you cover? []

Certifications and Vendor Program Participation

List here any industry certifications []
Please indicate other partner relationships the company currently has with software and hardware vendors.

<i>Name of company:</i>	<i>Product name:</i>
[]	[]
[]	[]
[]	[]

Miscellaneous

Have used Dragon NaturallySpeaking in the past? []
How did you hear about us? []